

Agenda

Contracts relating to work on your property:

- 1. With Third Parties
- 2. With Employers



Third Parties – Farm Labor Contractors

- Who drafts/provides the contract?
- What provisions are included? Omitted?
- Should I ask questions?



FLC – Spotlight: Provisions



- Fees and worker costs
- Reps & warranties
- Who employs workers & has responsibilities
- Insurance
- Indemnification, hold harmless, duty to defend
- Dispute resolution



Independent Contractors

- Who is an independent contractor?
- Should we have a written contract?



Employees – Examples of typical agreements

Employment

Nondisclosure / Confidentiality

Noncompetes / Nonsolicits

Intellectual Property
Assignments

Arbitration

Separation/Severance

CAUTION



1. Employment Agreements

- Why?
- At-Will or for a Term?
 - Example: Term will begin __ and run for __ years unless terminated earlier pursuant to Section __.
- Compensation
 - Salary/wage
 - Bonuses?
 - Benefits?
 - Housing?



2. Offer Letters (examples only)

Offer:

➤ We are pleased to make this offer of employment with Company.

Better: We are pleased to make this conditional offer of at-will employment with Company, pending [______].

Comp:

★ You will be paid \$ ___ per year as General Manager.

Better: Your starting salary will be ______. Your position is exempt and you are not eligible for overtime.

Or: Your starting wage will be \$___/hour. Your position is nonexempt and you are eligible for overtime pay based on hours worked.



2. Offer Letters (examples only)

Benefits:

X You will receive medical and dental insurance as an employee.

Better: As an employee, you are eligible for certain employee benefits pursuant to the terms of Company benefit plans as they exist from time to time.

X You will receive health insurance once we set up a plan in March.

Better: The Company plans to offer a health insurance plan, targeted for March, and you will receive information about eligibility for you and your dependents.

PTO/vacation/sick

★ 2 weeks vacation; 1 week sick

Better: Is described in our Employee Handbook, based on our then-current policy for all employees.

Or: 2 weeks vacation and 40 hours sick leave in your first year of at-will employment, as described in the Employee Handbook.



3. Nondisclosure / Confidentiality

1. Definitions

• Do your definitions comply with Oregon & federal law?

2. Carve-outs for law:

- Oregon Workplace Fairness Act (OWFA)
- National Labor Relations Act (NLRA)
- Defend Trade Secrets Act (DTSA)
- Information to government agency, subpoena, court order
- Information otherwise protected by law

3. What does the business need to protect?





4. Noncompetes/Nonsolicits



Spotlight on issues:

- Employee salary, exempt/nonexempt status, access to information
- Duration
- What does the company really want to protect?



5. Arbitration



Spotlight on issues:

- What is the purpose for choosing arbitration?
- Is arbitration really the best choice despite downsides?
 - Expected Deterrent?
 - Expected Confidentiality?
 - Expected Expense?
 - Expected Speed?
 - Waiver of class/collective actions?
 - Enforcement/Appeal?



6. Separation/Severance Agreements



Spotlight on Issues:

- Legal compliance & risky provisions
- RIFs, WARN, and termination of 2 or more employees
- Seek legal guidance!





