



**Staff**

Tom Danowski, Marie Chambers, Sarah Murdoch, Bree Stock, Stacey Kohler

**Guests**

Dai Crisp, Chad Vargas, Ben Casteel, Bethel Heights Vineyard/WVWA Secretary/Treasurer, Jessica Mozeico, Et Fille Wines/WVWA President; Scott Schull, Raptor Ridge Winery/WVWA; Dr. Thomas Henick-Kling, WSU, Director V & E Program



MARCH 24, 2022

## Board meeting minutes **DRAFT**

[Recording Link](#)

### ATTENDEES

#### Board

Justin King, Donna Morris, Dennis O'Donoghue, Eugenia Keegan, Jason Tosch, Tiquette Bramlett, Cristina Gonzales, Greg Jones

#### Absent

Bob Morus

#### Staff

Tom Danowski, Marie Chambers, David DeWitt, Neil Ferguson, Stacey Kohler, Bree Stock

#### Guest

Elisa Ford (NCFSR)

### MEETING OPENING

- Chair J. King called the Oregon Wine Board public meeting to order at 9:07 a.m.

### MATTERS FOR DECISION

#### Review of meeting minutes

- The Board reviewed the minutes from the March 3 meeting.

**MOTION:** D. O'Donoghue moved that the March 3 meeting minutes be approved as submitted. D. Morris seconded. The motion carried 7-0. (T. Bramlett not yet in the meeting).

#### Election of Committee Leadership

**MOTION:** D. Morris moved to approve Tiquette Bramlett as Vice Chair of the Education Committee. J. Tosch seconded. The motion carried 7-0 (T. Bramlett not yet in the meeting).

### MATTERS FOR DISCUSSION

#### Education update

##### OWS 2023+

- The Board discussed some of the key takeaways from the OWS 2023+ Visioning Committee meetings and exchanged ideas surrounding issues about the structure, timing, and potential partnership alignment for OWS 2023 and future Symposia.

- The Board agreed that the industry places value in having a single, annual, in-person event combining educational content, industry networking opportunities and a tradeshow.
- The Board discussed the OWS proposal from OWA, dated March 2. It was recommended that the Executive Committee meet and draft a response and circulate it to the rest of the Board for approval.
- The Board is open to learning more about how a limited liability corporation agreement with other Oregon industry organizations related to future Symposia could work. It will also consider the possibility of a renewable Memorandum of Understanding. However, no action will be taken without DoJ consultation.

**ACTIONS:**

- Executive Committee to prepare a response to OWA's March letter for Board Review
- Greg Jones to explore the structure of CAWG's & ASEV's LLC established for CA's annual Unified Symposium

**Financials/Budget**

- D. O'Donoghue expressed interest in having OWB contract with a Value Network Analysis consultant.
- Since consultant fees are not budgeted for 2022-23, potential VNA costs would be considered by the Board as new spending commitments along with other items on OWB's Budget Wish List.

**ACTIONS:**

- D. O'Donoghue will reach out to a consultant and schedule a program overview meeting with the Executive Committee
- T. Danowski will send the prioritized Budget Wish List in advance of the April Board meeting.

**Public Meeting Laws**

- There was a brief discussion about future Executive Session meetings.

**ACTION:** S. Kohler to send out an email to Board Directors asking if they have a topic(s) to be brought forth in an Executive Session prior to each Board meeting.

**MEETING FINALIZATION**

- Chair J. King adjourned the Oregon Wine Board public meeting at 11:06 a.m.

# Retirement Plan Contributions

## Current OWB Retirement Savings Plan Option

- Oregon Savings Growth Plan
  - Administered by VOYA
  - 457(b) Plan for government
  - Includes many plan management options for employee
- 4 employees with accounts contributing \$1,239.58 per pay period = \$29,749 annually
- 1 employee signup pending

## Employer Contribution Option

- Pre-tax contribution and will have the effect of reducing the annual limit on the amount of salary reduction contribution an employee could directly make (\$20,500 contribution limit in 2022)
- No fees to employer
- Contribution method and rates to be determined by employer, can be modified at any time
- Contribution tracking and administration handled by employer
- Vesting schedule not allowed, but initiation waiting period can be included in policy

**or.**

# Retirement Plan Contributions

## Common Employer Contribution Scenarios

- % of salary or flat rate for all employees regardless if they contribute (common with state agencies that are not eligible for PERS)
- Match % of salary or flat rate of employee contribution up to a maximum
- Match % of salary or flat rate of employee contribution up to a maximum with an adjusted rate match above the max (i.e. 1:1 match up to 3% and 0.50:1 above 3% with max of 6%)
- Combination of flat rate and matching
- The most common match in private sector is 50 cents on the dollar up to 6% of the employee's pay.
- Some employers match dollar for dollar up to a maximum amount of 3%.

<b>Cost Estimates based on common match scenarios and current salary levels</b>	<b>Max Annual Employer Contribution</b>
Current Contributions @ 3%	\$11,234
Current Contributions @ 6%	\$22,470
Entire Staff @ 3%	\$25,472
Entire Staff @ 6%	\$50,946

**or.**

# Background of research funding proposals

- The Research Committee met on April 7 to create a prioritized list of projects to propose to the Oregon Wine Board for funding in the 2022-23 budget cycle.
  - Meeting focused on the top 16 projects (\$960,855) out of 21 total proposals received (\$1.4 million)
  - Of the top 16, 4 (\$214,000) were for projects that are currently being funded by the OWB.
- The Committee discussed each project and debated the list on several factors:
  - Scientific merit
  - Relevance to Oregon / fit with strategic priorities
  - Whether OWB has already spent money on the project (continuing proposals)
  - In-state researcher vs. out-of-state
  - Balance of viticulture vs. enology projects
  - Importance of including projects addressing *the* prominent issue (i.e., smoke) with ongoing needs
- **The Committee requests that the Oregon Wine Board fund at least the seven projects that OWB has previously supported (\$359,892)**
- The requested amount is within the Board's approved Research budget for 2022-23 of \$375,000
- The Committee is also currently waiting to see if some of the projects may receive funding from other sources such as AVF, and will reconvene in May before coming back to the Board in June with any additional recommendations

or.

# 2022-23 Request from Research Committee to OWB

								Strategic Plan Fit			
	DISPLAY CODE	PI	SHORTTITLE	OWB Funding Year	FUNDING REQUESTED	FUNDING ALLOCATED	CUMULATIVE	Wine Quality	Sustainable Practices	Changing Climate	Foundational Research
1	2022-2409	Skinkis, Patricia	Rootstock Performance in Oregon	3	\$53,529	\$53,529	\$53,529				
2	2022-2447	Levin, Alexander	Determining optimal irrigation initiation time	2	\$41,290	\$41,290	\$94,819				
3	2022-2491	Mahaffee, Walter	Botrytis Bunch Rot	3	\$59,890	\$59,890	\$154,709		X		X
4	2022-2320	Deluc, Laurent	Gene Editing Technology	2	\$59,483	\$59,483	\$214,192		X		X
5	2022-2704	Osborne, James	MLF Timing and Color	1	\$41,699	\$41,699	\$255,891	X			
6	2022-2676	KC, Achala	GTD management	1	\$54,001	\$54,001	\$309,892		X		
7	2022-2719	Tomasino, Elizabeth	OR smoke baseline	1	\$80,000	\$50,000	\$359,892	X		X	X

or.



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4	2022-2320	Deluc, Laurent	Gene Editing Technology	2	\$59,483	\$59,483	\$214,192		X		X
5	2022-2704	Osborne, James	MLF Timing and Color	1	\$41,699	\$41,699	\$255,891	X			
6	2022-2676	KC, Achala	GTD management	1	\$54,001	\$54,001	\$309,892		X		
7	2022-2719	Tomasino, Elizabeth	OR smoke baseline	1	\$80,000	\$50,000	\$359,892	X		X	X
8	2022-2679	Vlach, Josh	Oregon vine mealybug project	1	\$112,574	\$55,000	\$471,892		X	X	
9	2022-2734	Oberholster, Anita	Rapid diagnostic technique for smoke exposure risk assessment.	1	\$81,574	\$57,000	\$416,892	X	X	X	X
10	2022-2694	Tomasino, Elizabeth	Smoke taint sensory interactions	1	\$83,901		\$416,892	X			X
11	2022-2641	Berenguer, Bryan	Modeling Climate Change for Wine Grapes in Oregon	1	\$29,578		\$416,892	X	X	X	X
12	2022-2479	Tomasino, Elizabeth	Tropical fruit aroma in wine	3	\$59,098		\$214,192	X			
13	2022-2696	Khlystov, Andrey	Evaluation of samplers for smoke taint prediction	1	\$59,224		\$416,892	X		X	
14	2022-2714	Bondada, Bhaskar	Mechanistic understanding of berry shrivel	1	\$42,455		\$471,892	X		X	
15	2022-2686	Moretti, Marcelo L	Electric Weed Control	1	\$64,296		\$416,892				

Total = \$1,416.470

\*Highlighted rows 8 & 9 indicate potential funding, in some form, if additional funds become available

or.

The boards of OWA and OWB agree to the following:

For the sake of the industry and those who support our industry, there should be only one non-competing, live, in-person event that is titled “Oregon Wine Symposium”.

This agreement that there should be a single, non-competing, live, in-person event is something that should happen in 2023, but also goes well beyond 2023.

This agreement does not exclude OWA or OWB from conducting other educational events, either virtual or in-person, as long as they are separated from OWS in time, space and name. This would preclude any other event using the name “Oregon Wine Symposium”. It would also preclude any event that could confuse industry members that it was a competing event with OWS.

The OWA and OWB will work together to put on one Symposium in 2023. Because planning for the 2023 Symposium is already underway, we do not have time to develop a longer-term strategy before this event needs to move forward. Thus 2023 is a transitional year, and the structure of how the event is arranged in 2023 does not necessarily define how it will be run in 2024 and beyond.

In 2023 the event will be structured as either a side-by-side or an event where OWB is a service provider/contractor to OWA. OWA and OWB will quickly work to identify the best model to meet each group’s needs, meet the industry need of having one in-person, coordinated event, and provides and equitable division of costs and benefits.

In the longer term, there is the desire to make the Oregon Wine Symposium (OWS) an event that is separate from either OWA or OWB. Both groups agree that the best course of action would be to create a separate entity that owns OWS. That entity is likely to be a separate LLC that is jointly owned by OWA and OWB but has a separate board. That board is likely to include an equal number of members of the OWA and OWB boards but may also include outside board members. In principle, this entity will be owned in equal shares by OWA and OWB (50%/50%).

Both the OWA and OWB will move quickly to flesh out the concept of the separate OWS entity, with the intention of having this organization in place in 2022 and ready to take over ownership of OWS for the 2024 Symposium.

OWA recognizes that OWB has limitations on how they can partner and what value they can provide to other organizations. All plans for 2023 and beyond will take into consideration these limitations on OWB to find solutions that are within the necessary legal structure.

The 2023 event will be structured as a side-by-side event. The organizations will work collaboratively on the show schedule and the full event will be hosted on the [www.oregonwinesymposium.com](http://www.oregonwinesymposium.com) site. Income and expenses for 2023 will be allocated as follows:

ITEM	OWB	OWA
Exhibitor Booth Sales		100%
Conference Ticket Sales	100%	
Sponsorships	Remaining amount after exhibitor booth revenue is removed except 50% of general event sponsorships (presenting, platinum).	Full retail price (less member discounts) for exhibitor booths included in sponsorship package. 100% of sponsorship revenue related to trade show sponsorships and 50% of general event sponsorships (presenting, platinum).
OWA Member Discount		Amount TBD
Audio/Visual	All expenses related to the general session, session rooms, and recording. 50% of wifi cost.	All expenses related to trade show mini session stage and any additional A/V needs on the trade show floor. 50% of wifi cost.
Soiree		100% total expenses
Catering	Direct costs for general session meals and beverage station, plus labor for tasting sessions not on trade show floor.	Direct costs for exhibitor lunches and beverage stations. 50% of boxed lunch on Day 1 or Day 2 lunch in connection with 1-hour OWA Annual Meeting in General Session room. Labor for tasting sessions on trade show floor.
Event Misc Expenses	50% event app, security, photography, insurance, etc.	50% event app, security, photography, insurance, etc.
Marketing	50% advertisement, program printing, mailers, branding, website development/hosting, etc.	50% advertisement, program printing, mailers, branding, website development/hosting, etc.
Registration	50% Registration system, bags, lanyards	50% Registration system, bags, lanyards

Rentals	100% Stage furniture, glassware, radios	
Speakers/Hotel	100% hotel costs for speakers and OWB board members, plus travel exp for speakers	
Staff Travel	50% event contractor staff hotel plus owb staff	50% event contractor staff hotel plus owa staff
Trade Show		100% Exhibitor booth rentals and exhibit hall setup
Venue	Session and general hall room rental plus carpeting and other set up expenses including electrical	Exhibit hall rental plus other set up expenses including electrical
Event Contractor	Remaining show management fee.	Trade Show Exhibitor/Sponsor Management fee; 50% fee related to shared expenses.
Event Contractor Commission	50% Commission for relevant sponsorship sales	50% commission for relevant sponsorship sales

**From:** [Marie Chambers](#)  
**To:** [OWB Board](#); [Tom Danowski](#); [Jana McKamey](#); [Jessica Blauert](#)  
**Subject:** OWS 2020 - Revenue/Expense Splits  
**Date:** Friday, April 24, 2020 7:43:02 AM  
**Attachments:** [image001.png](#)  
[OWS 2020 P&L.pdf](#)

Hi everyone – For those attending our meeting today at 11:00, here is a brief rundown of how the revenues and expenses for Symposium have been split in the past (and how it is reflected in the attached P&L for the 2020 event and the expired MOU.)

ITEM	OWB	OWA
Exhibitor Booth Sales		100%
Conference Ticket Sales	100%	
Sponsorships	Remaining amount after exhibitor booth revenue is removed.	Full retail price (less member discounts) for exhibitor booths included in sponsorship package
OWA Member Discount		OWA pays OWB \$60 for each discounted ticket sold.
Audio/Visual	All expenses related to the general session, session rooms, and recording.	All expenses related to trade show mini session stage and any additional lighting features on the trade show floor.
Soiree	50% total expenses	50% total expenses
Catering	Direct costs for general session meals and beverage station, plus labor for tasting sessions	Direct costs for exhibitor lunches and beverage stations
Event Misc Expenses	100% event app, security	
Marketing	100% advertisement, program printing, mailers	
Registration	100% Registration system, bags, lanyards	
Rentals	100% Stage furniture, glassware, radios	
Speakers/Hotel	100% hotel costs for speakers and board members, plus travel exp for speakers	
Staff Travel	50% event contractor staff hotel plus owb staff	50% event contractor staff hotel plus owa staff
Trade Show		100% Exhibitor booth rentals and exhibit hall setup
Venue	Session and general hall room rental plus carpeting and other set up expenses including electrical	Exhibit hall rental plus other set up expenses including electrical

Event Contractor	Remaining show management fee	Trade Show Exhibitor/Sponsor Management fee
Event Contractor Commission	50% Commission for sponsorship sales	50% commission for sponsorship sales



**Marie Chambers | VP Operations & Finance**

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**Oregon Wine Symposium**  
**Profit Loss Report with Budget vs. Actual**  
**Fiscal Year 2019-20**  
**Reported as of 4/18/20**

Accrual Basis												
	Actual	Original Budget	Cost vs. Budget Variance	% Change from Budget	Previous Year Actual	% Change from Prev	Actual OWB Share	Actual OWA Share	Budget OWB Share	Budget OWA Share	Variance OWB Share	Variance OWA Share
<b>Income</b>												
Sponsorships	108,200	100,000	8,200	8%	103,000	5%	108,200	-	100,000	-	8,200	-
Exhibitor Booths	319,905	300,000	19,905	7%	290,760	10%	-	319,905	-	300,000	-	19,905
Conference Tickets	227,050	200,000	27,050	14%	186,840	22%	227,050	-	200,000	-	27,050	-
<b>Total Income</b>	<b>655,155</b>	<b>600,000</b>	<b>55,155</b>	<b>9%</b>	<b>580,600</b>	<b>13%</b>	<b>335,250</b>	<b>319,905</b>	<b>300,000</b>	<b>300,000</b>	<b>35,250</b>	<b>19,905</b>
<b>Expense</b>												
Audio/Visual	59,300	55,500	(3,800)	7%	55,511	7%	54,088	5,212	50,000	5,000	(4,088)	(212)
Soiree	43,364	41,000	(2,364)	6%	40,431	7%	21,682	21,682	20,500	20,500	(1,182)	(1,182)
Catering	172,904	200,801	27,897	-14%	157,083	10%	107,245	65,659	152,745	48,020	45,500	(17,639)
Event Misc Expenses	6,932	6,755	(177)	3%	5,951	16%	6,932	-	6,755	-	(177)	-
Marketing	6,514	6,000	(514)	9%	5,845	11%	6,514	-	6,000	-	(514)	-
Registration	14,314	15,000	686	-5%	15,746	-9%	14,314	-	15,000	-	686	-
Rentals	7,673	5,000	(2,673)	0%	3,817	101%	7,673	-	5,000	-	(2,673)	-
Speakers/Board/Media	22,413	20,000	(2,413)	12%	38,461	-42%	22,413	-	20,000	-	(2,413)	-
Staff Travel	2,609	2,500	(109)	4%	2,500	4%	1,399	1,210	1,250	1,250	(149)	40
Tradeshow	22,479	30,000	7,521	-25%	34,219	-34%	-	22,479	-	30,000	-	7,521
Venue	68,818	61,900	(6,918)	11%	51,900	33%	59,597	18,010	46,200	15,700	(13,397)	(2,310)
Event Contractor	81,900	81,900	-	0%	80,264	2%	71,325	10,575	66,150	15,750	(5,175)	5,175
Event Contractor Commission	31,850	25,000	(6,850)	27%	25,000	27%	15,925	15,925	12,500	12,500	(3,425)	(3,425)
OWA Discount Buyout (Backcharged)	23,760	26,280	2,520	-10%	26,280	-10%	-	23,760	-	26,280	-	2,520
<b>Total Expense</b>	<b>564,829</b>	<b>577,636</b>	<b>12,807</b>	<b>-2%</b>	<b>543,008</b>	<b>4%</b>	<b>389,107</b>	<b>184,512</b>	<b>402,100</b>	<b>175,000</b>	<b>12,993</b>	<b>(9,512)</b>
<b>Net Income</b>	<b>90,326</b>	<b>22,364</b>	<b>67,962</b>	<b>304%</b>	<b>37,592</b>	<b>140%</b>	<b>(53,857)</b>	<b>135,393</b>	<b>(102,100)</b>	<b>125,000</b>	<b>48,243</b>	<b>10,393</b>
<b>Total Expenses w/o Backcharges</b>	<b>541,069</b>	<b>551,356</b>					<b>OWA Tickets</b>	<b>396</b>		<b>438</b>		

True Booth Cost \$ 613.67

### **OWB 2022-23 Budget Wish List**

- 2022 Economic Impact Report (approx. \$20,000)
- Wine Country License Plate grant matching (approx. \$25,000)
- Online marketing contractor (approx. \$25,000)
- Additional market research funding (for example: Community Benchmark data mining and other projects @ approx. \$20,000)
- A more accurate income & expense profile for '23 Oregon Wine Symposium when revenues & costs are more clearly projectable
- Additional media tour funding (approx. \$10,000)
- The Board can insert **Value Network Analysis** consulting (approx. \$9,000) where it wants in this ranking
- An additional in-person OWB meeting for approx. \$9,000 (one in-person mtg. is currently budgeted in '22-'23)



# Oregon Wine Month 2022 Updates.



## Education.

- 🍷 6 unique webinars for trade, industry, and consumers highlighting all regions in collaboration w/ regional associations
- 🍷 Average webinar registrations over 400 with recordings made available at [www.trade.oregonwine.org/events](http://www.trade.oregonwine.org/events)
- 🍷 100 trade scholarships available for updated Napa Valley Wine Academy Oregon Expert certification

## Advertising & Organic Social.

- 🍷 Paid advertising on Google and Facebook
- 🍷 All efforts driving traffic to consumer sweepstakes offering and educational webinars for trade/industry/consumer
- 🍷 Organic social on LinkedIn and Instagram
- 🍷 Trade promotion on SGWS Proof

## Point of Sale.

- 📁 9,000 units of complimentary printed POS delivered nationwide – case cards and shelf blades for tasting rooms & on/off premise
- 📁 Numerous digital files for social, e-commerce, POS, and customization available at [www.industry.oregonwine.org/resources/toolkits/oregon-wine-month](http://www.industry.oregonwine.org/resources/toolkits/oregon-wine-month)
- 📁 Collaboration with regional associations on POS

## Consumer Website.

- 🍷 Consumer website OWM landing page with sweepstakes and overall promotion in newsletters and organic social channels
- 🍷 QR code for promotion driving traffic to this site
- 🍷 Sweepstakes go live date 4.26.22



## **APRIL BOARD PACKET**

# **Trade relations update**

**Prepared by:** David DeWitt

## **Oregon Wine Month Trade updates**

### **Strategic objectives**

Market Expansion, Brand Equity

### **Overview**

Since 2012, the Oregon wine industry has celebrated Oregon Wine Month annually in May as a promotional period of focused trial and awareness.

### **Status**

The OWB has been in communication with regional and national trade partners to align efforts in promotion and strategy to increase sales through marketing efforts and presentations. These efforts have been focused with association partners, wineries, and distributors to develop cohesive action plans for May 2022 and beyond. Partners and target retailers include RNDC, WVWA, Kroger, New Seasons, Port of PDX, Market of Choice, and more.

- WVWA and OWB have confirmed support from New Season's Markets, Safeway/Albertson's, Market of Choice.
- Printed POS fulfillment has been executed for on/off premise, distributors, and tasting rooms shipping over 9,000 pieces of collateral.
- All digital assets for social/e-commerce completed and uploaded to OWM toolkit along w/ digital POS files.
- Alaskan Airlines Lounge has booked tasting events for May from producers statewide. Additional outlets at PDX Airport are executing tasting events utilizing OWM/OWB POS.
- Sweepstake's offering is being communicated through POS and paid digital advertising beginning 4.26.22.
- OWM educational webinars scheduled and being executed for all trade, industry and consumer running April through May with Bree Stock.
- Napa Valley Wine Academy Oregon Wine Expert certification program offering for 100 trade/industry individuals.

### **Next steps and timing**

- Finalize Regional sweepstakes details to promote on consumer site for national contest.
- Work with Distribution partners to execute suite of OWM offerings - ongoing.
- Continue to promote educational webinars for high level of attendance and regional collaboration. Capture and analyze engagement for recap.
- Updates to Oregon Expert curriculum covered by NVWA and execution of 100 course offerings



established amongst association members and trade/industry by end of April.

- July 12 OWM recap and planning meeting.

## **Resource Studio Updates**

### **Strategic objectives**

Brand Equity, Market Expansion, Wine Tourism, Insights and Integration

### **Overview**

Overhaul presentations with True Character branding and update information to the trade Resource Studio.

### **Status**

The Resource Studio is currently under construction with refreshed branding and current statistics.

- Update all AVA's information and add PDX Urban Wineries presentation.
- Supplement additional presentations with current accolades and endorsements to completely refresh the "Full Story" download.
- Design work is completed and finalizing updated Vineyard and Winery information, Sustainability, Acclaim, and Industry performance slides.

### **Next steps and timing**

- Implementing Danny Brager's sales data and recent publication acclaim with designer, completion end of April.
- Outreach with AVA associations and industry contacts is ongoing along with utilizing the 2021 Winery and Vineyard Report for presentation updates. Completion goal by end of April.

## **TEXSOM 2022 – Texsom International Wine Awards**

### **Strategic objectives**

Brand Equity, Market Expansion

### **Overview**

TEXSOM is regarded as one of the premier trade/industry conferences in the country with international participation. TEXSOM Awards brings the industry together to identify and champion beverages of quality and distinction from around the world, invests in brand-building for all award-winners, and creates additional avenues to market and exposure through the extensive sommelier and beverage industry network.

### **Status**

We will be working with the industry to encourage submissions to TIWA.

- Submissions and awards have been steadily increasing since OWB's involvement.
- Since 2016 OWB has participated in the conference and awards process.



- In 2020 174 wines were awarded medals from all regions.
- The OWB has partnered with Fed Ex to cover shipping costs for interested wineries.

#### **Next steps and timing**

- Finalize list of wineries that submitted in May with TEXSOM contacts.
- Planning for TEXSOM event Q3 of 2022.

# 2022 OWB BOARD MEETINGS SCHEDULE

DATE	RECOMMENDED FORMAT	LOCATION
Thursday, March 3	In-person/Zoom	Salem/Zoom
Thursday, April 21 (Research proposals)	Virtual	N/A
Wednesday, June 8 & Thursday, June 9 (reception & Board meeting)	In-person	The Rocks/Walla Walla Valley
Thursday, August 11	Virtual	N/A
October (TBD)	Virtual	N/A
Thursday, December 1 & Friday, December 2 (Board dinner & Board meeting)	TBD	TBD

or.