

Balance Sheet

	As of Sep 30, 2023	As of Jun 30, 2023
ASSETS		
Current Assets		
1000 Umpqua Bank Checking	697,942.50	779,134.45
1050 Umpqua Bank Money Market	549,030.48	549,016.64
Total Bank Accounts	\$ 1,246,972.98	\$ 1,328,151.09
Total Accounts Receivable	\$ 19,748.94	\$ 239,138.38
Total Other Current Assets	\$ 0.00	\$ 0.00
Total Current Assets	\$ 1,266,721.92	\$ 1,567,289.47
Total Other Assets	\$ 0.00	\$ 67,788.00
TOTAL ASSETS	\$ 1,266,721.92	\$ 1,635,077.47
LIABILITIES AND EQUITY		
Liabilities		
Total Current Liabilities	\$ 173,816.47	\$ 354,455.78
Total Liabilities	\$ 173,816.47	\$ 354,455.78
Equity		
3000 Opening Bal Equity	13,492.81	13,492.81
3900 Retained Earnings	1,267,128.88	1,267,128.88
Net Income	-187,716.24	
Total Equity	\$ 1,092,905.45	\$ 1,280,621.69
TOTAL LIABILITIES AND EQUITY	\$ 1,266,721.92	\$ 1,635,077.47

Profit & Loss Statement

	FY 23-24 Budget v2023.08.24	1Q FY23-24 Actual	Budget Earned	Actual less Budget Earned	Year End Forecast	Prior Year End
Income						
4100 Grape Assessment (\$25/ton)	1,872,572	588,663	468,143	120,520	1,872,572	1,885,950
4200 Wine Tax (2¢/gal)	328,725	78,754	82,181	(3,427)	328,725	305,342
Total 4300 Program Revenue	0	5,250	0	5,250	0	0
4310 Symposium Revenue	326,250	640	0	640	326,250	268,860
Total 4500 Other Income	50	14	13	1	50	55
Total 4600 Grant Revenue	7,500	0	0	0	7,500	119,750
Total 4690 HB 5006 Funds						55,956
Total Income	2,535,097	673,322	550,337	122,985	2,535,097	2,635,913
Expenses						
1R000 Research.						
Total R100 Vit & Enological Research	410,000	189,530	233,070	(43,540)	410,000	345,457
Total R800 Research. Administration	12,000	0	3,000	(3,000)	12,000	3,091
R900 Research.Employee Compensation	56,071	13,098	14,018	(920)	56,071	51,229
Total 1R000 Research.	478,071	202,628	250,088	(47,460)	478,071	399,777
2E000 Industry Education.						
Total E100 Symposium	326,250	30,945	31,583	(638)	326,250	284,781
Total E200 Education Projects	9,000	3,000	4,500	(1,500)	9,000	74,750
Total E800 Education.Administration	25,000	4,561	6,250	(1,689)	25,000	11,669
E900 Education.Employee Compensation	163,565	39,081	40,891	(1,811)	163,565	160,303
Total 2E000 Industry Education.	523,815	77,586	83,224	(5,638)	523,815	531,502
3M000 Marketing.						
Total 1B000 Brand Equity & Brand Identity	35,000	9,168	8,750	418	35,000	15,558
2T000 Tourism						
Total M101 Oregon Wine Month	150,000	16,620	37,500	(20,880)	150,000	65,640
M102 Wines Fly Free	10,000	1,805	2,500	(695)	10,000	485
M108 Bounty & Vine	10,000	926	2,500	(1,574)	10,000	
M205 Wine Guide	15,000	0	3,750	(3,750)	15,000	38,685
T102 Content Development (includ. photog, Travel OR)	25,000	19,662	25,000	(5,338)	25,000	1,914
Total 2T000 Tourism	210,000	39,013	71,250	(32,237)	210,000	106,723
3X000 Market Expansion						
Total I000 International Marketing	170,000	96,732	88,630	8,102	170,000	154,328
M104 Other Programs	5,000	0	1,250	(1,250)	5,000	
M105 Trade Events - Texsom	14,000	12,449	14,000	(1,551)	14,000	13,010
M107 Trade Organization Sponsorship	10,000	0	2,500	(2,500)	10,000	6,205
M109 Domestic Trade Tasting/Education	10,000	0	2,500	(2,500)	10,000	
M201 Resource Studio	15,000	4	3,750	(3,746)	15,000	230
Total X103 Trade Education Tools & Events	54,000	12,453	24,000	(11,547)	54,000	19,446
Total 3X000 Market Expansion	224,000	109,186	112,630	(3,444)	224,000	173,774
4C000 Communications						
Total C100 Media Relations	126,500	17,068	31,625	(14,557)	126,500	75,544
C200 Media Analytics	10,115	10,200	10,115	85	10,115	10,177
Total C800 Comm.Administration	7,900	647	1,975	(1,328)	7,900	671
C900 Comm.Employee Compensation	73,925	6,407	6,450	(43)	73,925	103,659
Total 4C000 Communications	218,440	34,323	50,165	(15,842)	218,440	190,051
Total M200 Marketing Collateral						10,000
Total M800 Marketing.Administration	27,000	5,157	6,750	(1,593)	27,000	11,475
M900 Marketing.Employee Compensation	297,380	73,006	74,345	(1,339)	297,380	272,336
Total 3M000 Marketing.	1,011,820	269,852	323,890	(54,038)	1,011,820	779,918
4K000 Knowledge & Insights.						
Total M300 Marketing Research	43,750	5,169	10,938	(5,768)	43,750	775
Total R200 Industry Research	111,015	38,633	27,754	10,879	111,015	76,223
zK900 Knowledge & Insights Compensation	32,557	7,836	8,139	(303)	32,557	22,415
Total 4K000 Knowledge & Insights.	187,322	51,638	46,831	4,808	187,322	99,413
5L000 Leadership & Partnership						
Total G200 Industry Contributions	15,000	500	3,750	(3,250)	15,000	25,422
L100 Regional Meetings (including external stakeholders)	2,500	0	625	(625)	2,500	
Total L103 Program Contributions	92,400	12,654	13,750	(1,096)	92,400	39,219
Total L800 Leadership & Partnership Administration	6,000	603	1,500	(897)	6,000	1,692
L900 Leadership & Partnership.Employee Compensation	100,159	22,963	25,040	(2,077)	100,159	97,826
Total 5L000 Leadership & Partnership	216,059	36,720	44,665	(7,945)	216,059	164,159
6G000 General & Admin						
Total G100 Board Administration	31,500	4,619	7,875	(3,256)	31,500	4,688
Total G300 Consultants	10,000	0	0	0	10,000	0
Total G500 Office Administration	53,000	18,993	13,250	5,743	53,000	46,790
Total G800 Staff Administration	142,500	33,246	23,125	10,121	142,500	85,599
G900 Employee Compensation.G&A	516,451	161,548	165,794	(4,247)	516,451	395,532
G999 Accrued PTO Balances	70,000	0	17,500	(17,500)	70,000	77,000
Total 6G000 General & Admin	823,451	218,406	227,544	(9,139)	823,451	609,609
Total 8000 General & Administrative	0	(2,992)	0	(2,992)	0	0
Total Expenses	3,240,538	853,838	976,242	(122,404)	3,240,538	2,584,377
Net Income	(705,441)	(180,516)	(425,905)	245,389	(705,441)	51,536
Beginning Balance						
Beginning Balance	1,267,129	1,267,129			1,267,129	1,215,593
Ending Balance						
Ending Balance	561,688	1,079,413			561,688	1,267,129
Reserve Goal (30% of 3 yr Avg Grape Assessment)	561,772	561,772			561,772	568,490
Surplus/Deficit after Reserve Goal	(84)	517,641			(84)	698,639
Total Compensation	1,240,108	323,939	334,677	(10,739)	1,240,108	1,103,300