

## Oregon Wine Board Profit Loss Budget vs. Actual July 1, 2010 to June 30, 2011

	Jul 10-Jun 11 Actual	Jul 10-Jun 11 Budget	Variance	FY10-11 LE2 Budget	Original Budget	FY09-10 Actual
Beginning Balance	241,954	241,954		241,954		
<b>Ordinary Income/Expense</b>						
Income						
4100 - Grape Assessment (\$25/ton)	992,353	955,000	37,353	955,000	1,120,000	974,375
4200 - Wine Tax (2c/gal)	268,499	265,516	2,983	265,516	280,000	263,166
4300 - Program Revenue						
Symposium / Workshops	238,920	235,000	3,920	235,000	222,000	257,244
Export Program	14,100	13,000	1,100	13,000	13,000	24,040
Brochures					600	4,481
4400 - OCSW Fees	19,402	15,000	4,402	15,000	15,000	15,738
4500 - Other Income	7,878	1,500	6,378	1,500	2,000	1,570
4600 - Grant Revenue		47,500	-47,500	47,500		10,000
<b>Total Income</b>	<b>1,541,152</b>	<b>1,532,516</b>	<b>8,636</b>	<b>1,532,516</b>	<b>1,652,600</b>	<b>1,550,614</b>
Expense						
5000 - Research						
5100 - Marketing Research/Ag Stats	46,700	40,000	6,700	40,000	45,000	36,663
5200 - Grants	240,000	240,000	0	240,000	245,000	211,978
5250 - Clean Plant Network	10,000	10,000		10,000	10,000	10,000
5300 - Miscellaneous Research	6,160	8,000	-1,840	8,000	12,500	19,421
5400 - Urgent Solutions						1,500
5600 - Institute	15,000	15,000	0	15,000	15,000	15,000
<b>Total 5000 - Research</b>	<b>317,860</b>	<b>313,000</b>	<b>4,860</b>	<b>313,000</b>	<b>327,500</b>	<b>294,562</b>
5800 - Symposium / Education	202,030	211,000	-8,970	211,000	203,000	215,779
6000 - Marketing						
6100 - Media Relations	26,707	50,000	-23,293	50,000	60,000	48,258
6200 - Collateral & Materials	0	0	0	0	5,000	9,520
6300 - Export	48,131	52,573	-4,442	52,573	57,442	50,370
6400 - Tourism	27,472	27,500	-28	27,500	27,500	79,611
6500 - Website	32,442	40,000	-7,558	40,000	50,000	40,121
- Trade/Distribution					30,000	
<b>Total 6000 - Marketing</b>	<b>134,752</b>	<b>170,073</b>	<b>-35,321</b>	<b>170,073</b>	<b>229,942</b>	<b>227,880</b>
7000 - Sustainable Agriculture	28,738	71,500	-42,762	71,500	35,000	45,001
8000 - General & Administrative						
8100 - Meetings & Communication	25,065	16,000	9,065	16,000	18,000	25,594
8150 - Consulting Fees	51,018					
8200 - Employee Compensation	588,570	629,020	-40,450	629,020	725,000	649,450
8300 - Equipment/Furniture/Maint.	31,114	32,000	-886	32,000	32,000	33,166
8400 - Office Rent	37,080	44,000	-6,920	44,000	44,000	36,949
8500 - Staff Travel	18,134	40,000	-21,866	40,000	48,000	39,375
8600 - Misc. Administration	32,354	50,000	-17,646	50,000	50,000	59,195
8800 - Executive Director Search	10,000	10,000	0	10,000		
<b>Total 8000 - General &amp; Administrative</b>	<b>793,335</b>	<b>821,020</b>	<b>-27,685</b>	<b>821,020</b>	<b>917,000</b>	<b>843,729</b>
<b>Total Expense</b>	<b>1,476,715</b>	<b>1,586,593</b>	<b>-109,878</b>	<b>1,586,593</b>	<b>1,712,442</b>	<b>1,626,951</b>
<b>Net Income</b>	<b>64,437</b>	<b>-54,077</b>	<b>118,514</b>	<b>-54,077</b>	<b>-59,842</b>	<b>-76,337</b>
Ending Balance	306,391	187,877		187,877		